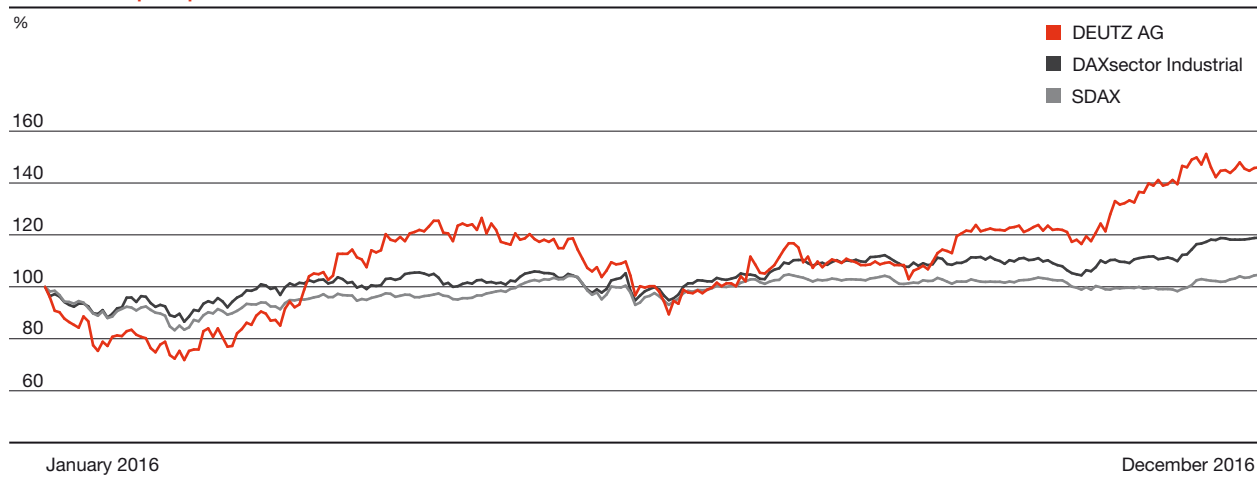


### DEUTZ share price performance in 2016



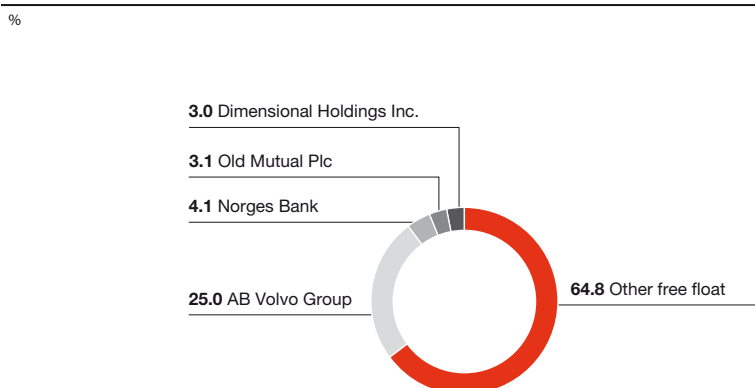
### DIVIDEND ENABLES SHAREHOLDERS TO SHARE IN PROFITS

The Board of Management and Supervisory Board propose that the dividend paid for 2016 should remain unchanged at €0.07. This enables us to fulfil our aim of paying a consistent dividend. We plan to carry on enabling our shareholders to participate in the success of our Company in the form of a regular dividend. At the same time, we intend to continue funding a significant proportion of our growth ourselves, that is to say from our own capital.

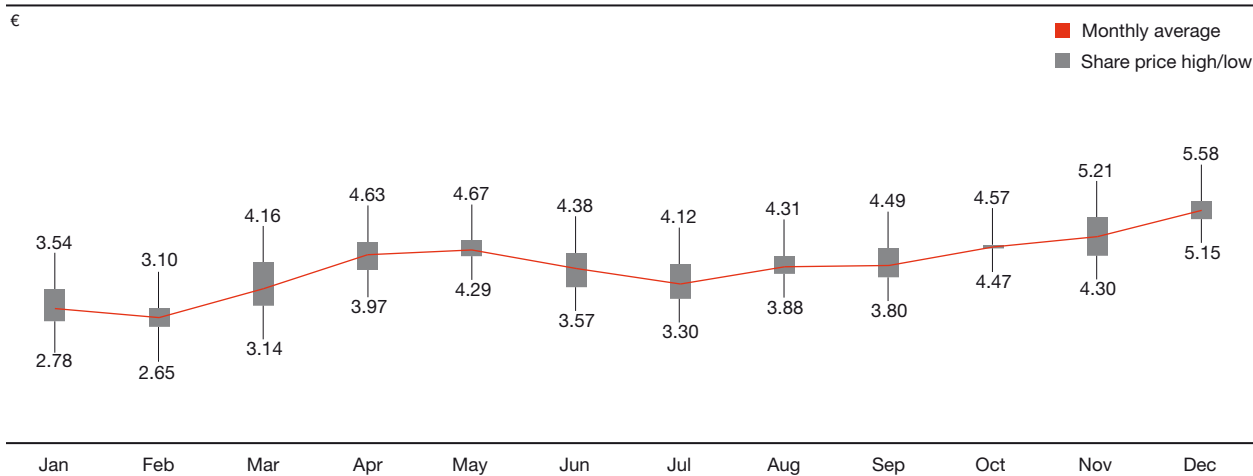
### THREE-QUARTERS OF ALL DEUTZ SHARES IN FREE FLOAT

Swedish truck and construction equipment manufacturer AB Volvo is the largest individual shareholder in DEUTZ AG, with a stake of just over 25.0 per cent. The proportion of free float shares is almost 75.0 per cent, and they are held by a broadly diversified range of private and institutional shareholders both in Germany and abroad. Most of the private investors are in Germany, although fund management companies based in North America held the largest proportion among the institutional investors. At the end of 2016, Norges Bank held 4.1 per cent of our Company, while Old Mutual Plc held 3.1 per cent and Dimensional Holdings Inc. 3.0 per cent. These are considered non-controlling shareholdings.

### Shareholder structure as at 31 December 2016



### DEUTZ share price high and low for 2016



### INTENSIVE INVESTOR-RELATIONS WORK

We provide all shareholders with prompt, transparent and comprehensive information about all significant events in our Company to ensure a high level of acceptance and long-term trust among our shareholders. Last year, we again worked closely with our shareholders, analysts and all other interested parties in the capital markets. The latest corporate information, such as presentations, financial reports, press releases and ad-hoc announcements, is always available on our website.

At our annual results press conference and analysts' meeting on 17 March 2016, we presented the DEUTZ annual financial statements and our future strategic direction. We also held conference calls when we published our quarterly results.

In 2016, we participated in a total of 16 roadshows and investor conferences in Germany, France, Denmark, the United Kingdom, Switzerland and the United States. We also met personally with analysts, institutional investors and private investors throughout the year.

### EIGHT ANALYSTS MONITOR DEUTZ SHARES

As at the end of 2016, eight banks and securities houses were monitoring the performance of DEUTZ shares: Bankhaus Lampe, Commerzbank, DZ Bank, Equinet, HSBC Trinkaus & Burkhardt, M.M. Warburg, Quirin Bank and Solventis.

Further information can be found on our website at [www.deutz.com](http://www.deutz.com) under Investor Relations.

If you need more information, visit our website or give us a call:

### INVESTOR RELATIONS

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