

## DEUTZ SHARES

The world's stock markets were characterised by strong price volatility in 2016. Following a very weak start to the year and a subsequent period of recovery, the United Kingdom's vote to leave the European Union in June 2016 subdued the markets only temporarily. After rallying at the end of the year, the DAX closed on 30 December 2016 at its high for the year of 11,481.06 points. This was 6.9 per cent above the level at the end of 2015.

### DEUTZ SHARES MAKE SUBSTANTIAL GAINS

The SDAX, in which DEUTZ shares are listed, rose in value by 4.6 per cent in 2016 and closed at 9,519.43 points (end of 2015: 9,098.57 points). The DAXsector Industrial, the index for German industrial companies, gained 19.3 per cent in the reporting year to close at 5,788.57 points (end of 2015: 4,853.88 points).

DEUTZ shares made significant gains in 2016. Having made a weak start to the year, the share price fell to its lowest point for the year of €2.65 on 11 February 2016. However, the shares then rebounded strongly, particularly at the end of the year. Shares in machinery manufacturers benefited from speculation about additional investment in government infrastructure projects following the presidential election in the United States. DEUTZ shares reached their high for the year of €5.58 on 12 December 2016. Their year-end closing price of €5.35 was 45.0 per cent higher than their price twelve months earlier of €3.69.

Market capitalisation stood at €646.6 million as at 30 December 2016, compared with €446.0 million at the end of 2015.

#### Key figures for DEUTZ shares

	2016	2015
Number of shares (31 Dec)	120,861,783	120,861,783
Average number of shares	120,861,783	120,861,783
Share price as at 31 Dec (€)	5.35	3.69
Share price high (€)	5.58	5.59
Share price low (€)	2.65	2.86
Market capitalisation as at 31 Dec (€ million)	646.6	446.0
Earnings per share (€)	0.14	0.04

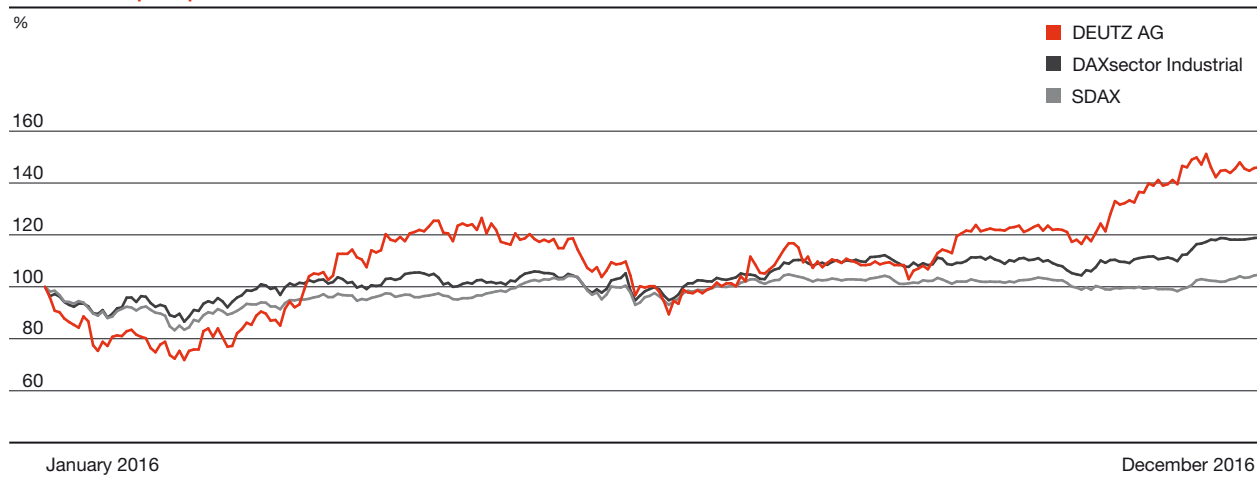
### EARNINGS PER SHARE

Earnings per share is calculated by dividing the net income for the year attributable to the shareholders of DEUTZ AG by the weighted average number of shares in issue. In the year under review, the number of DEUTZ shares in issue was unchanged at 120.9 million. Basic earnings per share was therefore €0.14, compared with €0.04 in 2015.

#### Key data on stock market listing

ISIN	DE0006305006
WKN	630500
Reuters	DEZG.DE
Bloomberg	DEZ:GR
Market segment	Regulated Market/Prime Standard
Trading platforms	Xetra, Frankfurt/Main, Düsseldorf

### DEUTZ share price performance in 2016



### DIVIDEND ENABLES SHAREHOLDERS TO SHARE IN PROFITS

The Board of Management and Supervisory Board propose that the dividend paid for 2016 should remain unchanged at €0.07. This enables us to fulfil our aim of paying a consistent dividend. We plan to carry on enabling our shareholders to participate in the success of our Company in the form of a regular dividend. At the same time, we intend to continue funding a significant proportion of our growth ourselves, that is to say from our own capital.

### THREE-QUARTERS OF ALL DEUTZ SHARES IN FREE FLOAT

Swedish truck and construction equipment manufacturer AB Volvo is the largest individual shareholder in DEUTZ AG, with a stake of just over 25.0 per cent. The proportion of free float shares is almost 75.0 per cent, and they are held by a broadly diversified range of private and institutional shareholders both in Germany and abroad. Most of the private investors are in Germany, although fund management companies based in North America held the largest proportion among the institutional investors. At the end of 2016, Norges Bank held 4.1 per cent of our Company, while Old Mutual Plc held 3.1 per cent and Dimensional Holdings Inc. 3.0 per cent. These are considered non-controlling shareholdings.

### Shareholder structure as at 31 December 2016

